

The original All-in-One®
Software Suite for
Case and Financial Management



BizRadar Dashboards

Features

- Includes a complete data modeling library of 100+ Key Performance Measures (KPM) to support comprehensive analytics
- The library includes interval selections for comparative analytics including:
 - MTD, YTD, LTD, or MONTH for any year vs prior year
 - Rolling 12 month year vs prior year combinations
 - Either fiscal or calendar year
- Several Chart models supported
 - Area diagram
 - Bar diagram
 - Column diagram
 - Line diagram
 - Pie diagram
 - Stacked Area diagram
 - Stack Bars diagram
 - Stack Columns diagram
- Multi-select individual entities of same type for comparison
- Supports Top X entity filtering for any KPM where x is the number of top entities filtered

BizRadar® is a Business Intelligence (BI) platform that provides law firms with the necessary tools to transform large amounts of transactional data into meaningful structures for analysis, dashboard creation, and enterprise reporting. With BizRadar, a firm can organize and condense large volumes of unstructured data, i.e. a firm's time, billing, and accounting transactions into reports and charts that help develop solutions for today's complex business problems. BizRadar also helps answer a wide range of questions geared towards increasing revenue and profits. These questions may include:

When and how much to raise client rates without losing them?

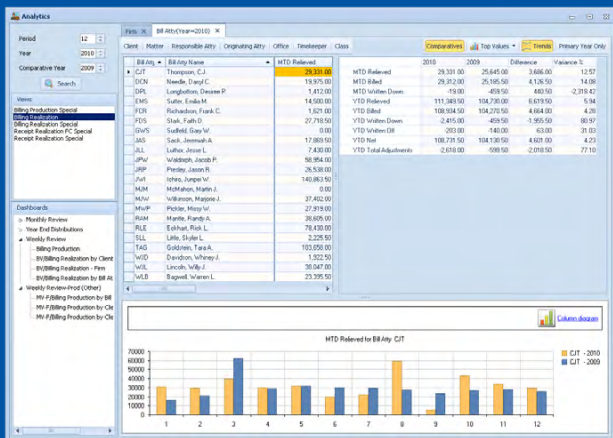
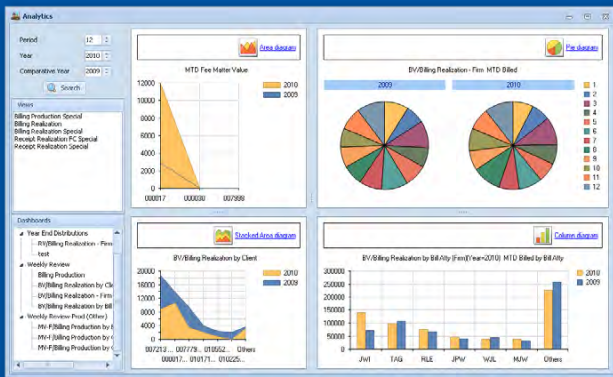
When and how much to raise timekeeper and rainmaker performance based compensation?

To answer these and other questions, the BizRadar server compresses the firm's historical data into a consolidated statistical data model.

- **Consolidation** involves the aggregation of data that is accumulated and associated with one or more of a firm's business entities. For example, billing and collection transactions may be rolled up to a managing attorney and/or practice area, which in turn may be rolled up to a firm data model for anticipating billing and collection trends.
- **BizRadar® dashboards** support drill-down of the consolidated data, i.e. a technique that allows users to navigate through data models by drilling down from a given entity to and through others to see breakdowns and detail. For instance, users might drill-down billing and collections by attorney then by practice area or the reverse to study the billing and collections from different points of view.

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A big advantage of dashboards (as opposed to printed reports) is the way they provide quick visual insights for detecting and solving problems. Strategically, BizRadar dashboards help administrators gauge how well the firm is doing as a whole, in addition to identifying top producers; they can also see which attorneys and which clients are actually contributing to profits and other Key Performance Measures (KPM).

Functions

- Interactively explore your firm's performance; drill-down, sort, filter and display as you study attorneys, clients and practice areas in any order
- Analyze KPMs for each and every entity by navigating through each entity's KPM tables
- Compare attorneys and client entities using KPMs such as Billed Hours and Billing Realization
 - View trend diagrams and compare year over year values, variance, and % change
 - Sort entity tables by any KPM
 - Compare top entities in terms of any KPM, for example which attorneys or clients have the most billed hours
- View sets of dashboards as tabs or as tiles in a single window
- Configure your own dashboard designs by selecting from dozens of KPMs, table display types and chart types. Each design is constructed much like defining a spreadsheet using:
 - Column width & order, row order, row filters
 - Favorite drill-down entities
 - Chart type, Year over Year on/off, top X on/off
 - Trend analysis on/off or compare 12 x 12
- Save sets of designs with their drill-down sequence history and refresh them automatically
- Export dashboards to Excel spreadsheets or pivot tables
- Print reports

Benefits

- Ensures critical decisions are supported by accurate factual data
- Answer key questions like:
 - "How are we doing as a firm?"
 - "What are the receipts/profits for a given attorney, client, or practice area?"
 - "Which client billing rates or timekeeper's pay rates should increase?"
 - To increase profits: "Should we increase or decrease capacity?"
- Display and compare KPMs graphically to improve visibility & insight
- Detect efficiencies/inefficiencies and new trends
- Identify and correct negative trends
- Reduce report preparation and printing
- Align strategies with organizational goals

The highest art of professional management requires the literal ability to "smell" a "real fact" from all others-and moreover to have the temerity, intellectual curiosity, guts and/or plain impoliteness, if necessary, to be sure that what you do have is indeed what we call an "unshakable fact"

- Harold Geneen

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